Dear (name)

We are a hybrid between a recruiting firm & job board. We use the best features of both, along with our matching technology & assessments, to identify the best sales talent to meet your needs. It is more important now than ever to hire talented sales people with the right background, skills and culture fits. TeneoTalent.com distinguishes itself in the following ways:

Each candidate is given a sales assessment to identify core competencies and predicted performance in any given aspect of the sales cycle.

* Each employer is offered an assessment to identify its unique sales culture and determine the skills sets and competencies needed for a specific sales job.
* Our innovative technology matches background, skills and culture. The results are shared with an employer.
* We provide you new sales employees with three months of counsel with certified career coaches to facilitate a smooth transition into your business.
* We offer a motivational assessment to every candidate we place to guide sales leaders in ways to keep their sales team thriving.
* Our in-depth screening process highlights the best sales professionals that will thrive in your business. A sample of our sales and motivational assessment report is attached.

Please check out our website at [www.teneotalent.com](http://www.teneotalent.com/) and the “Employers” tab to learn more. I hope you will consider using our services. I am happy to answer any questions you have and look forward to a conversation with you.

Regards,